

Committed To Helping Your Business Grow
www.beanstalktelecom.co.uk



BEANSTALK
TELECOM

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INTRODUCTION TO BEANSTALK TELECOM

Beanstalk Telecom believes in helping, educating and supporting our customers in all areas of the telecommunications industry. To many companies telecoms is just too hard to understand or keep up with. Why not have a 'health check' performed by industry experts to see if indeed you are getting the best 'value for money' from your existing suppliers.

Our company is headed by people that have over 30 years experience of working in the industry and supporting various sizes of organisations. Our primary goal is to provide the best value for money services in the industry together with first class customer service and support. We are dedicated to our customer and wish to establish relationships with our customers that will exist for many years to come.

'Making your decision easy'



Chris Horne, Telecoms Manager - AstraZeneca

AstraZeneca has a long association with the people at Beanstalk Telecom and have always found them to be extremely reliable, professional and very knowledgeable. They have helped identify significant savings for AstraZeneca and are prepared to go that 'extra mile' and as such we will continue to use their expertise in helping us with various telecoms related projects.

BEANSTALK PRODUCTS

Beanstalk Telecom prides itself on being able to offer help and advice on all telecoms related services. Whether you are simply looking at reducing your telecoms overheads or at redesigning your voice and data networks we will be able to offer you the best solutions for your business.

BEANSTALK ACCESS

By transferring your BT exchange lines over to Beanstalk you will save up to 40% off your current BT line rental charges. Examples of the types of savings you can enjoy are illustrated Below:-

	BT p/q	Beanstalk p/q	Saving	Saving %	Annual Saving
Analogue exchange line	£41.55	£35	£6.55	15%	£24.60
8 x ISDN 30 with 40 DDI numbers	£416.64	£352	£64.64	16.25%	£258.56
ISDN 2	£142	£85	£57	40%	£228

OUR EXTENSIVE RANGE OF SERVICES INCLUDES SUCH AREAS AS:

- Telephone calls
- Exchange lines
- Voice over IP
- Private Circuits
- Internet Connectivity
- Non Geographic Numbers
- Telephone Systems
- Telecoms consultancy

'Single telecoms provider'



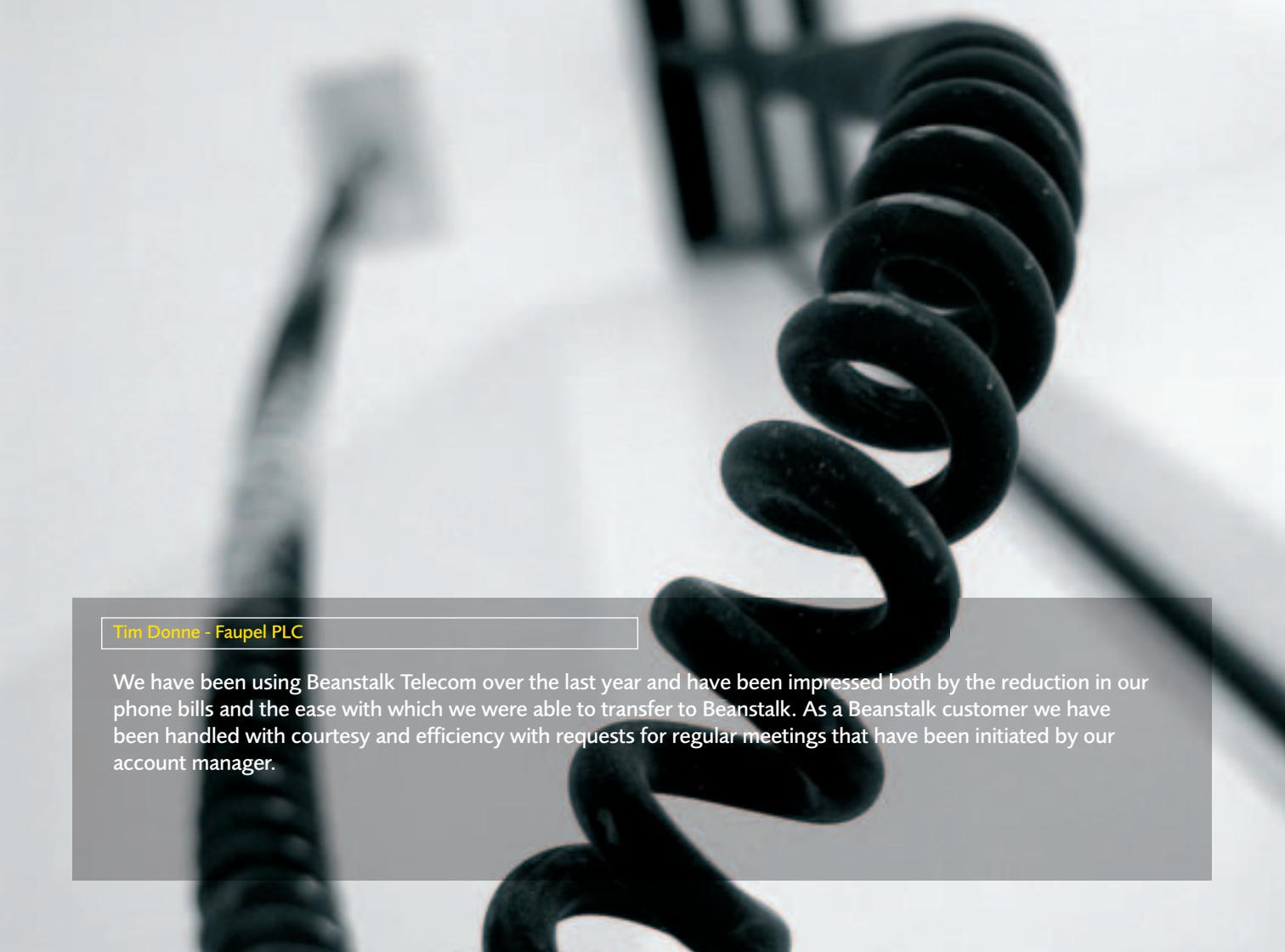
Michael Goodman, Finance Director - Decleor

Beanstalk Telecom has provided not only excellent savings against our overall telecoms spend but has given what I regard as first class customer service and support. I would have no hesitation in recommending Beanstalk Telecom to any companies that are looking for a telecoms company to partner with.

BEANSTALK IS COMMITTED TO OFFERING:

- A friendly and helpful team, dedicated to your needs
- Expert support and advice
- Ability to consolidate bills
- One call and a promise you won't be passed from pillar to post
- A team that cares about your customers
- A company who wants to develop a long term relationship
- Easy to understand bills
- Excellent prices on all products and services

'The perfect customer experience'



Tim Donne - Faupel PLC

We have been using Beanstalk Telecom over the last year and have been impressed both by the reduction in our phone bills and the ease with which we were able to transfer to Beanstalk. As a Beanstalk customer we have been handled with courtesy and efficiency with requests for regular meetings that have been initiated by our account manager.

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